

# EAST-WEST DEBT

## Who are we ?

East-West Debt is a company specialised in assisting governments, banks, multinationals and insurers in solving defaulting trade and bank debt in emerging markets.

Our company's main goal is to create additional value in solving bad debts.

Based on our long experience, expertise and local contacts, we are able to provide a variety of solutions adapted to the need of any specific client, such as:

- **International litigation**

We pay for all legal proceedings, recovery actions, etc. until the claim is successfully collected.

- **Asset information**

We provide you with the whereabouts of assets of your debtor and you can freely decide whether or not to use the information.

- **Amicable settlements**

Our excellent network of local contacts increases the chances for an amicable solution.

- **Valuation of your claims**

All our collections are offered on a "no cure, no pay" basis (so no lump sums, court fees or any other costs of litigation), you only pay us the agreed fee from the amounts we recover for you.

## On which countries do we focus ?

East-West Debt mostly concentrates on debtors in countries such as:

### Africa

Angola, Cameroon, Dem Republic of Congo, Congo Brazzaville, Egypt, Gabon, Libya, Nigeria, Sudan, Tanzania, Zambia, Zimbabwe.

### Eastern Europe

Azerbaijan, Kazakhstan, Kyrgyzstan, Russia, Serbia, Tajikistan, Turkmenistan, Turkey, Ukraine, Uzbekistan.

### Latin America

Argentina, Bolivia, Brazil, Cuba, Ecuador, Paraguay, Peru, Venezuela.

### Asia and Central Asia

Bangladesh, Burma, China, India, Laos, Pakistan, Vietnam.

### Middle East

Iran, Iraq, Yemen, Saudi Arabia, Syria.

## Why East-West Debt ?

East-West Debt distinguishes itself from other agencies or law offices due to:

- the fact that it operates purely on a "no cure, no pay" basis
- its possibilities to discover asset information of debtors
- its knowledge and expertise to deal with court cases in various jurisdictions in order to obtain the highest outcome
- its experience to collect by setting up schemes such as:
  - debt equity swaps
  - debt for debt swaps
  - fiscal swaps
  - debt for counter-trade
  - buy backs schemes

East-West Debt has an excellent track-record in solving bad debts in emerging markets.





## EAST-WEST DEBT



YOUR PARTNER IN  
BUYING AND SOLVING  
TRADE AND BANK DEBT  
IN EMERGING MARKETS

## EAST-WEST DEBT

### What kind of debts ?

East-West Debt focuses on trade or bank debt in emerging markets such as:

- letters of credits, promissory notes and bills of exchange guaranteed by a local bank
- open account deliveries

In case you would be interested in our solutions, please contact us.

We will gladly provide you with a free of charge preliminary advice on how to recover your outstanding claims.

In the course of its activities, East-West Debt guarantees its clients the greatest caution and confidentiality.

### How to contact us ?

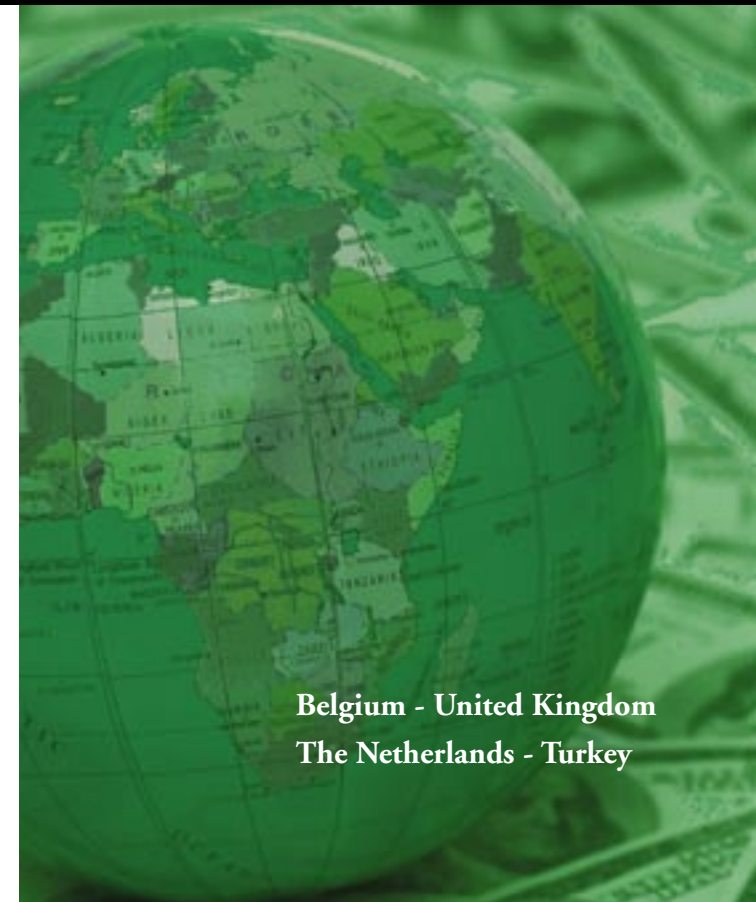
Please contact us for more information about our company and a free assessment of your claims.

Our head office contact details are:

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Belgium  
Tel: + 32 3 231 4503  
Fax: + 32 3 231 9545

Please ask for:  
Mrs. Kathleen Portocarero  
Business Development Manager

For the latest information on our company and news, please visit our website: [www.eastwest.be](http://www.eastwest.be)



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